AMENDED IN ASSEMBLY APRIL 13, 2016 AMENDED IN ASSEMBLY APRIL 4, 2016 AMENDED IN ASSEMBLY MARCH 18, 2016

CALIFORNIA LEGISLATURE—2015–16 REGULAR SESSION

ASSEMBLY BILL

No. 1851

Introduced by Assembly Members Gray and Ting

February 10, 2016

An act to amend Section 44258.4 of, and to add *and repeal* Chapter 8.1 (commencing with Section 44257.1) and Chapter 8.8 (commencing with Section 44269) to of Part 5 of Division 26 of, the Health and Safety Code, to amend *amend*, *repeal*, *and add* Sections 6011 and 6012 of the Revenue and Taxation Code, and to amend Section 5205.5 of the Vehicle Code, relating to vehicular air pollution.

LEGISLATIVE COUNSEL'S DIGEST

AB 1851, as amended, Gray. Vehicular air pollution: reduction incentives.

(1) Existing law establishes the Air Quality Improvement Program that is administered by the State Air Resources Board for the purposes of funding projects related to, among other things, the reduction of criteria air pollutants and improvement of air quality. Pursuant to the Air Quality Improvement Program, the state board has established the Clean Vehicle Rebate Project to promote the production and use of zero-emission vehicles and the Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project to provide vouchers to help California fleets to purchase hybrid and zero-emission trucks and buses.

The Charge Ahead California Initiative, administered by the state board, includes goals of, among other things, placing in service at least AB 1851 -2-

1,000,000 zero-emission and near-zero-emission vehicles by January 1, 2023, and increasing access for disadvantaged, low-income, and moderate-income communities and consumers to zero-emission and near-zero-emission vehicles.

The California Global Warming Solutions Act of 2006 establishes the state board as the state agency responsible for monitoring and regulating sources emitting greenhouse gases. The act authorizes the state board to include the use of market-based compliance mechanisms. Existing law requires all moneys, except for fines and penalties, collected by the state board from a market-based compliance mechanism to be deposited in the Greenhouse Gas Reduction Fund and to be available upon appropriation by the Legislature.

This bill, as part for purposes of the Clean Vehicle Rebate Project, would require the state board board, until January 1, 2026, to provide specified rebate amounts for battery electric vehicles, fuel-cell vehicles, and plug-in hybrid electric vehicles; to limit rebates to vehicles with a manufacturer's suggested retail price of \$60,000 or less; vehicles and to implement a process to allow eligible applicants to obtain prompt preapproval from the state board prior to purchasing an eligible vehicle, as specified. The bill bill, until January 1, 2026, would authorize moneys from the Greenhouse Gas Reduction Fund to be available, upon appropriation, for allocation under those provisions and would authorize moneys available for allocation to disadvantaged communities to be available, upon appropriation, for allocations under those provisions to low- and moderate-income residents of those communities.

This bill also would require the state—board board, until January 1, 2026, to issue specified rebates up to the costs associated with the purchase and the installation of an electric vehicle charging station to a property owner or lessee, as specified. The bill would—authorize authorize, until January 1, 2026, moneys from the Greenhouse Gas Reduction Fund to be available, upon appropriation, for allocation for those rebates.

(2) Existing sales and use tax laws impose taxes on retailers measured by gross receipts from the sale of tangible personal property sold at retail in this state or on the storage, use, or other consumption in this state of tangible personal property purchased from a retailer for storage, use, or other consumption in this state measured by sales price. The Sales and Use Tax Law defines the terms "gross receipts" and "sales price."

-3- AB 1851

This bill would-exclude exclude, until January 1, 2026, from the terms "gross receipts" and "sales price" for these purposes the value of a motor vehicle traded in for a qualified motor vehicle, as defined, if the value of the trade-in motor vehicle is separately stated on the motor vehicle invoice or bill of sale or similar document provided by the purchaser. The bill would-authorize authorize, until January 1, 2026, moneys from the Greenhouse Gas Reduction Fund to be available, upon appropriation, for allocation to reimburse counties and cities for any revenue losses caused by those sales and use tax exemptions.

(3) Existing federal law, until September 30, 2017, authorizes a state to allow specified labeled vehicles to use lanes designated for high-occupancy vehicles (HOVs). Existing law authorizes the Department of Transportation to designate certain lanes for the exclusive use of HOVs. Under existing law, until January 1, 2019, until federal authorization expires, or until the Secretary of State receives a specified notice, those lanes may be used by certain vehicles not carrying the requisite number of passengers otherwise required for the use of an HOV lane if the vehicle displays a valid identifier issued by the Department of Motor Vehicles (DMV). Existing law authorizes the DMV to issue no more than 85,000 of those identifiers.

This bill would no longer limit the amount of identifiers issued by the DMV.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

3

4

5

6 7

10

11

The people of the State of California do enact as follows:

- 1 SECTION 1. The Legislature finds and declares all of the 2 following:
 - (a) California is at the forefront of battling climate change, and a main pillar of the state's climate strategy is reducing greenhouse gas emissions to 1990 levels.
 - (b) To help achieve this greenhouse gas emissions goal, the State Air Resources Board has required large vehicle manufacturers to produce a certain amount of zero-emission vehicles as a percentage of the overall number of vehicles the manufacturer makes for sale in the state. The present mandate is 15.4 percent of new vehicles delivered for sale by 2025.
- 12 (c) To reinforce this mandate, Governor Brown issued Executive 13 Order B-16-2012, which set a long-term target of 1,500,000

AB 1851 —4—

zero-emission vehicles on the road by 2025, with the hope and expectation that the market for these vehicles will become mainstream and self-sustaining for individuals, businesses, and public fleets.

- (d) The widespread adoption and purchase of zero-emission vehicles can help the environment and further the state's goals by mitigating emissions and easing air pollution.
- (e) To be effective in cutting emissions and cleaning up air pollution, zero-emission and partial-zero-emission vehicles must attract consumers who would otherwise choose a traditional gasoline-fueled car.
- (f) The current market for zero-emission vehicles has excessive barriers, including the high relative purchase price associated with zero-emission vehicles, limited range capability, inadequate charging infrastructure, resale value, length of commute, and existing low gas prices.
- (g) In 2015, California's new car dealers sold over 2,000,000 new vehicles with a combined 3.1 percent of those sales comprising zero-emission vehicles and partial-zero-emission vehicles. That represents a drop in market share for these vehicles, which was 3.2 percent in 2014.
- (h) Using last year's 2,000,000 new vehicle sales as an estimate of 2025 vehicle sales by covered manufacturers, the 15.4 percent mandate by the State Air Resources Board would require 308,000 zero-emission vehicles and partial-zero-emission vehicles be delivered for sale in the state that year. If the current 41.5 percent of new vehicle sales will continue to be made up of sport utility vehicles, pickups, and vans, over 25 percent of the remaining 1,201,000 passenger vehicles delivered for sale just nine years from now must be electric or plug-in electric vehicles.
- (i) California has long focused on increasing disadvantaged communities' access to environmentally-friendly technologies and green transportation options to benefit the health of residents and to enhance air quality.
- (j) Compared to gasoline-fueled vehicles, alternative-fueled vehicles reduce the country's dependence on foreign oil and substantially lower consumers' fuel costs.
- (k) Automakers and new car dealers face numerous inherent market challenges when introducing and retailing the alternative-fueled vehicles required by the State Air Resources

5 AB 1851

Board's vehicle mandates, including complex incentives, uncertain policy support, purchase price disparity, lengthy sales transactions, low gasoline prices, poor after-sale electric vehicle infrastructure, and sophisticated, constantly-changing technology.

- (*l*) Incentives, such as rebates, tax credits, and high occupancy vehicle lane access for zero- and partial-emission vehicles, are crucial for continuing consumer interest in these vehicles, but greater investments are needed to significantly affect consumer buying behavior and the overall alternative-fueled vehicle marketplace, especially when it comes to economically disadvantaged communities.
- (m) Increased incentives have been deployed with great success in other countries and have resulted in a large-scale consumer migration from traditional gas-fueled vehicles to cleaner modes of transportation.
- (n) Accordingly, it is the intent of the Legislature in enacting this act to provide more realistic incentives that will move customer demand of zero-emission vehicles and achieve the adoption of alternative-fueled vehicles to meet the state's greenhouse gas emissions goals.
- SEC. 2. Chapter 8.1 (commencing with Section 44257.1) is added to Part 5 of Division 26 of the Health and Safety Code, to read:

Chapter 8.1. Zero-Emission Vehicle Incentives

44257.1. For purposes of this chapter, the following terms have the following meanings:

- (a) "Battery electric vehicle" means a vehicle that meets the state's super ultra-low emission vehicle standard for exhaust emissions and the federal inherently low-emission vehicle evaporative emission standard, as defined in Part 88 (commencing with Section 88.101-94) of Title 40 of the Code of Federal Regulations, as that part read on January 1, 2016, and is powered entirely by an electric motor drawing current from rechargeable storage batteries.
- (b) "Clean Vehicle Rebate Project" has the same meaning as established pursuant to Section 44274.
- 39 (c) "Disadvantaged community" means a community identified 40 pursuant to Section 39711.

AB 1851 -6-

(d) "Fuel-cell vehicle" means a vehicle that meets the state's super ultra-low emission vehicle standard for exhaust emissions and the federal inherently low-emission vehicle evaporative emission standard, as defined in Part 88 (commencing with Section 88.101-94) of Title 40 of the Code of Federal Regulations, as that part read on January 1, 2016, and is powered by an electric motor drawing current from compressed hydrogen into a fuel cell.

- (e) "New motor vehicle dealer" has the same meaning as in Section 426 of the Vehicle Code.
- (f) "Plug-in hybrid electric vehicle" means a vehicle that meets the state's enhanced advanced technology partial zero-emission vehicle standard or transitional zero-emission vehicle standard.
- 44257.3. (a) (1) Beginning January 1, 2017, as part of for the purposes of the Clean Vehicle Rebate Project, the state board shall provide the following incentive amounts:

(1)

(A) For a vehicle qualified as a plug-in hybrid electric vehicle, an amount equal to 10 percent of the manufacturer's suggested retail-price. price or the final sales price, whichever is lower.

(2)

(B) For a vehicle qualified as a battery electric vehicle, an amount equal to 15 percent of the manufacturer's suggested retail price. price or the final sales price, whichever is lower.

(3)

- (C) For a vehicle qualified as a fuel-cell vehicle, an amount equal to 25 percent of the manufacturer's suggested retail-price. price or the final sales price, whichever is lower.
- (2) The incentive amounts provided pursuant to this subdivision shall be applicable only for the first sixty thousand dollars (\$60,000) of the manufacturer's suggested retail price or the final sales price, whichever is lower.
- (b) (1) Notwithstanding subdivision (a), beginning January 1, 2017, as part of for the purposes of the Clean Vehicle Rebate Project, the state board shall provide for low- and moderate-income residents of a disadvantaged community the following incentive amounts:

(1)

(A) For a vehicle qualified as a plug-in hybrid electric vehicle, an amount equal to 40 percent of the manufacturer's suggested retail-price. price or the final sales price, whichever is lower.

7 AB 1851

1 (2)

(B) For a vehicle qualified as a battery electric vehicle, an amount equal to 45 percent of the manufacturer's suggested retail price. price or the final sales price, whichever is lower.

(3)

- (C) For a vehicle qualified as a fuel-cell vehicle, an amount equal to 55 percent of the manufacturer's suggested retail-price. price or the final sales price, whichever is lower.
- (2) The incentive amounts provided pursuant to this subdivision shall be applicable only for the first sixty thousand dollars (\$60,000) of the manufacturer's suggested retail price or the final sales price, whichever is lower.
- (c) (1) Moneys from the Greenhouse Gas Reduction Fund, created pursuant to Section 16428.8 of the Government Code, shall be available, upon appropriation by the Legislature, for allocation pursuant to subdivision (a).
- (2) Moneys available for allocation to disadvantaged communities shall be available, upon appropriation by the Legislature, for allocation pursuant to subdivision (b).
- 44257.5. In addition to the current criteria and other requirements for the Clean Vehicle Rebate Project, beginning January 1, 2017, the state board shall limit eligible vehicles to those vehicles with a manufacturer's suggested retail price of sixty thousand dollars (\$60,000) or less.

44257.7.

- 44257.5. (a) (1) The state board shall implement a process to allow eligible applicants under the Clean Vehicle Rebate Project to obtain prompt preapproval from the state board prior to purchasing or leasing a vehicle. The process shall provide the applicant a unique identifiable number, which the applicant can present to a new motor vehicle dealer, and shall enable the unique identifiable number to be verified by a new motor vehicle dealer at the time of purchase or lease.
- (2) The state board shall implement a process to allow a new motor vehicle dealer to be refunded any Clean Vehicle Rebate Project incentive amount applied to the applicant's conditional sales contract or other vehicle purchase or lease agreement in no fewer than seven days.
- (b) Upon the implementation of subdivision (a), a new motor vehicle dealer may apply the Clean Vehicle Rebate Project

AB 1851 —8—

incentive amount to the applicant's conditional sales contract or
other vehicle purchase or lease agreement as a downpayment or
amount due at lease signing or delivery.

- (c) The state board shall suspend the preapproval process described in paragraph (1) of subdivision (a) if inadequate funding is available to award incentives under the Clean Vehicle Rebate Project. If the state board suspends the preapproval process, it shall provide dealers and consumers no less than 30 days' advance notice.
- 10 44257.9.

4

5

6

8

9

11

12

13

14 15

16

17

18

19

20 21

22

23

24

25

26

27

28

29

30

31

32

33 34

35

36

37

38

- 44257.7. The state board shall adopt regulations implementing this chapter.
- 44257.9. This chapter shall remain in effect only until January 1, 2026, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2026, deletes or extends that date.
- SEC. 3. Section 44258.4 of the Health and Safety Code is amended to read:
- 44258.4. (a) Any moneys utilized pursuant to this chapter from the Greenhouse Gas Reduction Fund, created pursuant to Section 16428.8 of the Government Code, shall be consistent with the appropriations processes and criteria established by the Greenhouse Gas Reduction Fund Investment Plan and Communities Revitalization Act (Chapter 4.1 (commencing with Section 39710) of Part 2).
- (b) The Charge Ahead California Initiative is hereby established and shall be administered by the state board. The goals of this initiative are to place in service at least 1,000,000 zero-emission and near-zero-emission vehicles by January 1, 2023, to establish a self-sustaining California market for zero-emission and near-zero-emission vehicles in which zero-emission near-zero-emission vehicles are a viable mainstream option for individual vehicle purchasers, businesses, and public fleets, to increase access for disadvantaged, low-income. moderate-income communities and consumers to zero-emission and near-zero-emission vehicles, and to increase the placement of those vehicles in those communities and with those consumers to enhance the air quality, lower greenhouse gases, and promote overall benefits for those communities and consumers.

-9- AB 1851

(c) The state board, in consultation with the State Energy Resources Conservation and Development Commission, districts, and the public, shall do all of the following:

1

2

3

4

5

6 7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

30

31

32

33 34

35

36

37

- (1) (A) Include, commencing with the funding plan for the 2016–17 fiscal year of the Air Quality Improvement Program (Article 3 (commencing with Section 44274) of Chapter 8.9), a funding plan that includes the immediate fiscal year and a forecast of estimated funding needs for the subsequent two fiscal years commensurate with meeting the goals of this chapter. Funding needs may be described as a range that identifies the projected high and low funding levels needed for the two-year forecast period to contribute to technology advancement, market readiness, and consumer acceptance of zero- and near-zero-emission vehicle technologies. The funding plan shall include a market and technology assessment for each funded zeronear-zero-emission vehicle technology to inform the appropriate funding level, incentive type, and incentive amount. The forecast shall include an assessment of when a self-sustaining market is expected and how existing incentives may be modified to recognize expected changes in future market conditions.
- (B) Projects included in the forecast may include, but are not limited to, any of the following:
- (i) The Clean Vehicle Rebate Project, established pursuant to Section 44274.
- (ii) Light-duty zero-emission and near-zero-emission vehicle deployment projects eligible under the Alternative and Renewable Fuel and Vehicle Technology Program, established pursuant to Article 2 (commencing with Section 44272) of Chapter 8.9.
 - (iii) Programs adopted pursuant to paragraph (4).
- (2) Update the plan required pursuant to paragraph (1) at least every three years through January 1, 2023.
- (3) No later than June 30, 2015, and consistent with Chapter 8.1 (commencing with Section 44257.1), adopt revisions to the criteria and other requirements for the Clean Vehicle Rebate Project, established pursuant to Section 44274, to ensure the following:
- (A) Eligibility is limited based on income.
- (B) Consideration of methods to increase participation rates.
- 39 (4) (A) Establish programs that further increase access to and 40 direct benefits for disadvantaged, low-income, and

AB 1851 -10-

moderate-income communities and consumers from electric transportation, including, but not limited to, any of the following:

- (i) Financing mechanisms, including, but not limited to, a loan or loan-loss reserve credit enhancement program to increase consumer access to zero-emission and near-zero-emission vehicle financing and leasing options that can help lower expenditures on transportation and prequalification or point-of-sale rebates or other methods to increase participation rates among low- and moderate-income consumers.
- (ii) Car sharing programs that serve disadvantaged communities and utilize zero-emission and near-zero-emission vehicles.
- (iii) Deployment of charging infrastructure in multiunit dwellings in disadvantaged communities to remove barriers to zero-emission and near-zero-emission vehicle adoption by those who do not live in detached homes. This clause does not preclude the Public Utilities Commission from acting within the scope of its jurisdiction.
- (iv) Additional incentives for zero-emission, near-zero-emission, or high-efficiency replacement vehicles or a mobility option available to participants in the enhanced fleet modernization program, established pursuant to Article 11 (commencing with Section 44125) of Chapter 5.
- (B) Programs implemented pursuant to this paragraph shall provide adequate outreach to disadvantaged, low-income, and moderate-income communities and consumers, including partnering with community-based organizations.
- SEC. 4. Chapter 8.8 (commencing with Section 44269) is added to Part 5 of Division 26 of the Health and Safety Code, to read:

Chapter 8.8. Electric Vehicle Charging Station Rebates

- 44269. (a) The state board shall issue a rebate up to the costs associated with the purchase and installation of an electric vehicle charging station to a property owner or lessee in the following amounts:
- (1) Two thousand dollars (\$2,000) for the first year of installation.
- 38 (2) One thousand five hundred dollars (\$1,500) following the first year of installation.

-11- AB 1851

(3) One thousand dollars (\$1,000) following the second year of installation.

- (b) The property owner or lessee shall first place the electric vehicle charging station in service during the calendar year for which the rebate is claimed.
- (c) The property owner or lessee shall maintain the electric vehicle charging station for a minimum period of 60 months. If the property owner or lessee does not maintain the electric vehicle charging station for a minimum period of 60 months, the state board shall seek reimbursement for the entire amount of the rebates previously issued pursuant to subdivision (a) from the property owner or lessee who had received those rebates.
- (d) The property owner or lessee may not claim a rebate pursuant to subdivision (a) for the installation of an electric vehicle charging station if an existing electric vehicle charging station has been removed from the property within the preceding 12 months.
- (e) (1) The property owner or lessee may receive rebates for the installation of up to two electric vehicle charging stations for use on a residential property located in a disadvantaged community, as identified pursuant to Section 39711.
- (2) The property owner or lessee may receive rebates for the installation of up to 10 electric vehicle charging stations for use on a commercial or multifamily property.
- (f) The state board shall limit eligible electric vehicle charging stations to level 2 charging and rapid charging ports.
- (g) The state board shall adopt regulations implementing this chapter.
- 44269.5. Moneys from the Greenhouse Gas Reduction Fund, created pursuant to Section 16428.8 of the Government Code, shall be available, upon appropriation by the Legislature, for allocation pursuant to this chapter.
- 44269.7. This chapter shall remain in effect only until January 1, 2026, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2026, deletes or extends that date.
- SEC. 5. Section 6011 of the Revenue and Taxation Code is amended to read:
- 38 6011. (a) "Sales price" means the total amount for which 39 tangible personal property is sold or leased or rented, as the case

AB 1851 — 12 —

1 may be, valued in money, whether paid in money or otherwise, 2 without any deduction on account of any of the following:

- (1) The cost of the property sold.
- (2) The cost of materials used, labor or service cost, interest charged, losses, or any other expenses.
- (3) The cost of transportation of the property, except as excluded by other provisions of this section.
- (b) The total amount for which the property is sold or leased or rented includes all of the following:
 - (1) Any services that are a part of the sale.
- (2) Any amount for which credit is given to the purchaser by the seller.
- (3) The amount of any tax imposed by the United States upon producers and importers of gasoline and the amount of any tax imposed pursuant to Part 2 (commencing with Section 7301) of this division.
 - (c) "Sales price" does not include any of the following:
 - (1) Cash discounts allowed and taken on sales.
- (2) The amount charged for property returned by customers when that entire amount is refunded either in cash or credit, but this exclusion shall not apply in any instance when the customer, in order to obtain the refund, is required to purchase other property at a price greater than the amount charged for the property that is returned. For the purpose of this section, refund or credit of the entire amount shall be deemed to be given when the purchase price less rehandling and restocking costs are refunded or credited to the customer. The amount withheld for rehandling and restocking costs may be a percentage of the sales price determined by the average cost of rehandling and restocking returned merchandise during the previous accounting cycle.
- 31 (3) The amount charged for labor or services rendered in 32 installing or applying the property sold.
 - (4) (A) The amount of any tax (not including, however, any manufacturers' or importers' excise tax, except as provided in subparagraph (B)) imposed by the United States upon or with respect to retail sales whether imposed upon the retailer or the consumer.
 - (B) The amount of manufacturers' or importers' excise tax imposed pursuant to Section 4081 of the Internal Revenue Code for which the purchaser certifies that he or she is entitled to either

-13- AB 1851

a direct refund or credit against his or her income tax for the federal excise tax paid or for which the purchaser issues a certificate pursuant to Section 6245.5.

- (5) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California upon or with respect to retail sales of tangible personal property, measured by a stated percentage of sales price or gross receipts, whether imposed upon the retailer or the consumer.
- (6) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California with respect to the storage, use or other consumption in that city, county, city and county, or rapid transit district of tangible personal property measured by a stated percentage of sales price or purchase price, whether the tax is imposed upon the retailer or the consumer.
- (7) Separately stated charges for transportation from the retailer's place of business or other point from which shipment is made directly to the purchaser, but the exclusion shall not exceed a reasonable charge for transportation by facilities of the retailer or the cost to the retailer of transportation by other than facilities of the retailer. However, if the transportation is by facilities of the retailer, or the property is sold for a delivered price, this exclusion shall be applicable solely with respect to transportation which occurs after the purchase of the property is made.
- (8) Charges for transporting landfill from an excavation site to a site specified by the purchaser, either if the charge is separately stated and does not exceed a reasonable charge or if the entire consideration consists of payment for transportation.
- (9) The amount of any motor vehicle, mobilehome, or commercial coach fee or tax imposed by and paid the State of California that has been added to or is measured by a stated percentage of the sales or purchase price of a motor vehicle, mobilehome, or commercial coach.
- (10) (A) The amount charged for intangible personal property transferred with tangible personal property in any technology transfer agreement, if the technology transfer agreement separately states a reasonable price for the tangible personal property.
- (B) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has been previously sold or leased, or offered for sale or lease, to third

AB 1851 —14—

parties at a separate price, the price at which the tangible personal property was sold, leased, or offered to third parties shall be used to establish the retail fair market value of the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.

- (C) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has not been previously sold or leased, or offered for sale or lease, to third parties at a separate price, the retail fair market value shall be equal to 200 percent of the cost of materials and labor used to produce the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.
- (D) For purposes of this paragraph, "technology transfer agreement" means any agreement under which a person who holds a patent or copyright interest assigns or licenses to another person the right to make and sell a product or to use a process that is subject to the patent or copyright interest.
- (11) The amount of any tax imposed upon diesel fuel pursuant to Part 31 (commencing with Section 60001).
- (12) (A) The amount of tax imposed by any Indian tribe within the State of California with respect to a retail sale of tangible personal property measured by a stated percentage of the sales or purchase price, whether the tax is imposed upon the retailer or the consumer.
- (B) The exclusion authorized by subparagraph (A) shall only apply to those retailers who are in substantial compliance with this part.
- (13) (A) The value of a motor vehicle traded in for a qualified motor vehicle if the value of the trade-in motor vehicle is separately stated on the qualified motor vehicle invoice or bill of sale or similar document provided to the purchaser.
- (B) For purposes of this paragraph, "qualified motor vehicle" means a motor vehicle that meets either of the following:
- (i) California's super ultra-low emission vehicle standard for exhaust emissions and the federal inherently low-emission vehicle evaporative emission standard, as defined in Part 88 (commencing

-15-**AB 1851**

with Section 88.101-94) of Title 40 of the Code of Federal 2 Regulations as that part read on January 1, 2016.

- (ii) California's enhanced advanced technology partial zero-emission vehicle standard or transitional zero-emission vehicle standard.
- (C) Consistent with Section 2230, moneys from the Greenhouse Gas Reduction Fund, created pursuant to Section 16428.8 of the Government Code, shall be available, upon appropriation by the Legislature, for allocation to reimburse counties and cities for any revenue losses resulting from the application of this paragraph.
- (d) This section shall remain in effect only until January 1, 2026, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2026, deletes or extends that date.
- SEC. 6. Section 6011 is added to the Revenue and Taxation Code, to read:
- 6011. (a) "Sales price" means the total amount for which tangible personal property is sold or leased or rented, as the case may be, valued in money, whether paid in money or otherwise, without any deduction on account of any of the following:
 - (1) The cost of the property sold.

1

3

4

5

6 7

8

10

11

12

13

14

15

16 17

18

19

20

21

22

23

24

25

26

27

28

29

30

31

32

33

34

35

36

37

38

39

- (2) The cost of materials used, labor or service cost, interest charged, losses, or any other expenses.
- (3) The cost of transportation of the property, except as excluded by other provisions of this section.
- (b) The total amount for which the property is sold or leased or rented includes all of the following:
 - (1) Any services that are a part of the sale.
- (2) Any amount for which credit is given to the purchaser by the seller.
- (3) The amount of any tax imposed by the United States upon producers and importers of gasoline and the amount of any tax imposed pursuant to Part 2 (commencing with Section 7301) of this division.
 - (c) "Sales price" does not include any of the following:
 - (1) Cash discounts allowed and taken on sales.
- (2) The amount charged for property returned by customers when that entire amount is refunded either in cash or credit, but this exclusion shall not apply in any instance when the customer, in order to obtain the refund, is required to purchase other property at a price greater than the amount charged for the property that

AB 1851 —16—

is returned. For the purpose of this section, refund or credit of the entire amount shall be deemed to be given when the purchase price less rehandling and restocking costs are refunded or credited to the customer. The amount withheld for rehandling and restocking costs may be a percentage of the sales price determined by the average cost of rehandling and restocking returned merchandise during the previous accounting cycle.

- (3) The amount charged for labor or services rendered in installing or applying the property sold.
- (4) (A) The amount of any tax (not including, however, any manufacturers' or importers' excise tax, except as provided in subparagraph (B)) imposed by the United States upon or with respect to retail sales whether imposed upon the retailer or the consumer.
- (B) The amount of manufacturers' or importers' excise tax imposed pursuant to Section 4081 of the Internal Revenue Code for which the purchaser certifies that he or she is entitled to either a direct refund or credit against his or her income tax for the federal excise tax paid or for which the purchaser issues a certificate pursuant to Section 6245.5.
- (5) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California upon or with respect to retail sales of tangible personal property, measured by a stated percentage of sales price or gross receipts, whether imposed upon the retailer or the consumer.
- (6) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California with respect to the storage, use, or other consumption in that city, county, city and county, or rapid transit district of tangible personal property measured by a stated percentage of sales price or purchase price, whether the tax is imposed upon the retailer or the consumer.
- (7) Separately stated charges for transportation from the retailer's place of business or other point from which shipment is made directly to the purchaser, but the exclusion shall not exceed a reasonable charge for transportation by facilities of the retailer or the cost to the retailer of transportation by other than facilities of the retailer. However, if the transportation is by facilities of the retailer, or the property is sold for a delivered price, this exclusion

__17__ AB 1851

shall be applicable solely with respect to transportation which occurs after the purchase of the property is made.

- (8) Charges for transporting landfill from an excavation site to a site specified by the purchaser, either if the charge is separately stated and does not exceed a reasonable charge or if the entire consideration consists of payment for transportation.
- (9) The amount of any motor vehicle, mobilehome, or commercial coach fee or tax imposed by and paid to the State of California that has been added to or is measured by a stated percentage of the sales or purchase price of a motor vehicle, mobilehome, or commercial coach.
- (10) (A) The amount charged for intangible personal property transferred with tangible personal property in any technology transfer agreement, if the technology transfer agreement separately states a reasonable price for the tangible personal property.
- (B) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has been previously sold or leased, or offered for sale or lease, to third parties at a separate price, the price at which the tangible personal property was sold, leased, or offered to third parties shall be used to establish the retail fair market value of the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.
- (C) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has not been previously sold or leased, or offered for sale or lease, to third parties at a separate price, the retail fair market value shall be equal to 200 percent of the cost of materials and labor used to produce the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.
- (D) For purposes of this paragraph, "technology transfer agreement" means any agreement under which a person who holds a patent or copyright interest assigns or licenses to another person the right to make and sell a product or to use a process that is subject to the patent or copyright interest.

AB 1851 — 18—

1 (11) The amount of any tax imposed upon diesel fuel pursuant to Part 31 (commencing with Section 60001).

- (12) (A) The amount of tax imposed by any Indian tribe within the State of California with respect to a retail sale of tangible personal property measured by a stated percentage of the sales or purchase price, whether the tax is imposed upon the retailer or the consumer.
- (B) The exclusion authorized by subparagraph (A) shall only apply to those retailers who are in substantial compliance with this part.
- (d) This section shall become operative on January 1, 2026. SEC. 6.
- SEC. 7. Section 6012 of the Revenue and Taxation Code is amended to read:
- 6012. (a) "Gross receipts" mean the total amount of the sale or lease or rental price, as the case may be, of the retail sales of retailers, valued in money, whether received in money or otherwise, without any deduction on account of any of the following:
- (1) The cost of the property sold. However, in accordance with any rules and regulations as the board may prescribe, a deduction may be taken if the retailer has purchased property for some other purpose than resale, has reimbursed his or her vendor for tax which the vendor is required to pay to the state or has paid the use tax with respect to the property, and has resold the property prior to making any use of the property other than retention, demonstration, or display while holding it for sale in the regular course of business. If that deduction is taken by the retailer, no refund or credit will be allowed to his or her vendor with respect to the sale of the property.
- (2) The cost of the materials used, labor or service cost, interest paid, losses, or any other expense.
- (3) The cost of transportation of the property, except as excluded by other provisions of this section.
- (4) The amount of any tax imposed by the United States upon producers and importers of gasoline and the amount of any tax imposed pursuant to Part 2 (commencing with Section 7301) of this division.
- 38 (b) The total amount of the sale or lease or rental price includes 39 all of the following:
 - (1) Any services that are a part of the sale.

-19- AB 1851

- (2) All receipts, cash, credits and property of any kind.
- (3) Any amount for which credit is allowed by the seller to the purchaser.
 - (c) "Gross receipts" do not include any of the following:
 - (1) Cash discounts allowed and taken on sales.

- (2) Sale price of property returned by customers when that entire amount is refunded either in cash or credit, but this exclusion shall not apply in any instance when the customer, in order to obtain the refund, is required to purchase other property at a price greater than the amount charged for the property that is returned. For the purpose of this section, refund or credit of the entire amount shall be deemed to be given when the purchase price less rehandling and restocking costs are refunded or credited to the customer. The amount withheld for rehandling and restocking costs may be a percentage of the sales price determined by the average cost of rehandling and restocking returned merchandise during the previous accounting cycle.
- (3) The price received for labor or services used in installing or applying the property sold.
- (4) (A) The amount of any tax (not including, however, any manufacturers' or importers' excise tax, except as provided in subparagraph (B)) imposed by the United States upon or with respect to retail sales whether imposed upon the retailer or the consumer.
- (B) The amount of manufacturers' or importers' excise tax imposed pursuant to Section 4081 of the Internal Revenue Code for which the purchaser certifies that he or she is entitled to either a direct refund or credit against his or her income tax for the federal excise tax paid or for which the purchaser issues a certificate pursuant to Section 6245.5.
- (5) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California upon or with respect to retail sales of tangible personal property measured by a stated percentage of sales price or gross receipts whether imposed upon the retailer or the consumer.
- (6) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California with respect to the storage, use or other consumption in that city, county, city and county, or rapid transit district of tangible personal

AB 1851 — 20 —

property measured by a stated percentage of sales price or purchase price, whether the tax is imposed upon the retailer or the consumer.

- (7) Separately stated charges for transportation from the retailer's place of business or other point from which shipment is made directly to the purchaser, but the exclusion shall not exceed a reasonable charge for transportation by facilities of the retailer or the cost to the retailer of transportation by other than facilities of the retailer. However, if the transportation is by facilities of the retailer, or the property is sold for a delivered price, this exclusion shall be applicable solely with respect to transportation which occurs after the sale of the property is made to the purchaser.
- (8) Charges for transporting landfill from an excavation site to a site specified by the purchaser, either if the charge is separately stated and does not exceed a reasonable charge or if the entire consideration consists of payment for transportation.
- (9) The amount of any motor vehicle, mobilehome, or commercial coach fee or tax imposed by and paid to the State of California that has been added to or is measured by a stated percentage of the sales or purchase price of a motor vehicle, mobilehome, or commercial coach.
- (10) (A) The amount charged for intangible personal property transferred with tangible personal property in any technology transfer agreement, if the technology transfer agreement separately states a reasonable price for the tangible personal property.
- (B) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has been previously sold or leased, or offered for sale or lease, to third parties at a separate price, the price at which the tangible personal property was sold, leased, or offered to third parties shall be used to establish the retail fair market value of the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.
- (C) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has not been previously sold or leased, or offered for sale or lease, to third parties at a separate price, the retail fair market value shall be equal to 200 percent of the cost of materials and labor used to produce

—21— **AB 1851**

the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.

1 2

- (D) For purposes of this paragraph, "technology transfer agreement" means any agreement under which a person who holds a patent or copyright interest assigns or licenses to another person the right to make and sell a product or to use a process that is subject to the patent or copyright interest.
- (11) The amount of any tax imposed upon diesel fuel pursuant to Part 31 (commencing with Section 60001).
- (12) (A) The amount of tax imposed by any Indian tribe within the State of California with respect to a retail sale of tangible personal property measured by a stated percentage of the sales or purchase price, whether the tax is imposed upon the retailer or the consumer.
- (B) The exclusion authorized by subparagraph (A) shall only apply to those retailers who are in substantial compliance with this part.

For purposes of the sales tax, if the retailers establish to the satisfaction of the board that the sales tax has been added to the total amount of the sale price and has not been absorbed by them, the total amount of the sale price shall be deemed to be the amount received exclusive of the tax imposed. Section 1656.1 of the Civil Code shall apply in determining whether or not the retailers have absorbed the sales tax.

- (13) (A) The value of a motor vehicle traded in for a qualified motor vehicle if the value of the trade-in motor vehicle is separately stated on the qualified motor vehicle invoice or bill of sale or similar document provided to the purchaser.
- (B) For purposes of this paragraph, "qualified motor vehicle" means a motor vehicle that meets either of the following:
- (i) California's super ultra-low emission vehicle standard for exhaust emissions and the federal inherently low-emission vehicle evaporative emission standard, as defined in Part 88 (commencing with Section 88.101-94) of Title 40 of the Code of Federal Regulations as that part read on January 1, 2016.
- (ii) California's enhanced advanced technology partial zero-emission vehicle standard or transitional zero-emission vehicle standard.

AB 1851 -22-

(C) Consistent with Section 2230, moneys from the Greenhouse Gas Reduction Fund, created pursuant to Section 16428.8 of the Government Code, shall be available, upon appropriation by the Legislature, for allocation to reimburse counties and cities for any revenue losses resulting from the application of this paragraph.

- (d) This section shall remain in effect only until January 1, 2026, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2026, deletes or extends that date.
- SEC. 8. Section 6012 is added to the Revenue and Taxation Code, to read:
 - 6012. (a) "Gross receipts" mean the total amount of the sale or lease or rental price, as the case may be, of the retail sales of retailers, valued in money, whether received in money or otherwise, without any deduction on account of any of the following:
 - (1) The cost of the property sold. However, in accordance with any rules and regulations as the board may prescribe, a deduction may be taken if the retailer has purchased property for some other purpose than resale, has reimbursed his or her vendor for tax which the vendor is required to pay to the state or has paid the use tax with respect to the property, and has resold the property prior to making any use of the property other than retention, demonstration, or display while holding it for sale in the regular course of business. If that deduction is taken by the retailer, no refund or credit will be allowed to his or her vendor with respect to the sale of the property.
 - (2) The cost of the materials used, labor or service cost, interest paid, losses, or any other expense.
 - (3) The cost of transportation of the property, except as excluded by other provisions of this section.
 - (4) The amount of any tax imposed by the United States upon producers and importers of gasoline and the amount of any tax imposed pursuant to Part 2 (commencing with Section 7301) of this division.
 - (b) The total amount of the sale or lease or rental price includes all of the following:
 - (1) Any services that are a part of the sale.
 - (2) All receipts, cash, credits, and property of any kind.
- *(3)* Any amount for which credit is allowed by the seller to the purchaser.
 - (c) "Gross receipts" do not include any of the following:

—23— AB 1851

(1) Cash discounts allowed and taken on sales.

- (2) Sale price of property returned by customers when that entire amount is refunded either in cash or credit, but this exclusion shall not apply in any instance when the customer, in order to obtain the refund, is required to purchase other property at a price greater than the amount charged for the property that is returned. For the purpose of this section, refund or credit of the entire amount shall be deemed to be given when the purchase price less rehandling and restocking costs are refunded or credited to the customer. The amount withheld for rehandling and restocking costs may be a percentage of the sales price determined by the average cost of rehandling and restocking returned merchandise during the previous accounting cycle.
- (3) The price received for labor or services used in installing or applying the property sold.
- (4) (A) The amount of any tax (not including, however, any manufacturers' or importers' excise tax, except as provided in subparagraph (B)) imposed by the United States upon or with respect to retail sales whether imposed upon the retailer or the consumer.
- (B) The amount of manufacturers' or importers' excise tax imposed pursuant to Section 4081 of the Internal Revenue Code for which the purchaser certifies that he or she is entitled to either a direct refund or credit against his or her income tax for the federal excise tax paid or for which the purchaser issues a certificate pursuant to Section 6245.5.
- (5) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California upon or with respect to retail sales of tangible personal property measured by a stated percentage of sales price or gross receipts whether imposed upon the retailer or the consumer.
- (6) The amount of any tax imposed by any city, county, city and county, or rapid transit district within the State of California with respect to the storage, use, or other consumption in that city, county, city and county, or rapid transit district of tangible personal property measured by a stated percentage of sales price or purchase price, whether the tax is imposed upon the retailer or the consumer.
- (7) Separately stated charges for transportation from the retailer's place of business or other point from which shipment is

AB 1851 — 24 —

made directly to the purchaser, but the exclusion shall not exceed a reasonable charge for transportation by facilities of the retailer or the cost to the retailer of transportation by other than facilities of the retailer. However, if the transportation is by facilities of the retailer, or the property is sold for a delivered price, this exclusion shall be applicable solely with respect to transportation which occurs after the sale of the property is made to the purchaser.

- (8) Charges for transporting landfill from an excavation site to a site specified by the purchaser, either if the charge is separately stated and does not exceed a reasonable charge or if the entire consideration consists of payment for transportation.
- (9) The amount of any motor vehicle, mobilehome, or commercial coach fee or tax imposed by and paid to the State of California that has been added to or is measured by a stated percentage of the sales or purchase price of a motor vehicle, mobilehome, or commercial coach.
- (10) (A) The amount charged for intangible personal property transferred with tangible personal property in any technology transfer agreement, if the technology transfer agreement separately states a reasonable price for the tangible personal property.
- (B) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has been previously sold or leased, or offered for sale or lease, to third parties at a separate price, the price at which the tangible personal property was sold, leased, or offered to third parties shall be used to establish the retail fair market value of the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.
- (C) If the technology transfer agreement does not separately state a price for the tangible personal property, and the tangible personal property or like tangible personal property has not been previously sold or leased, or offered for sale or lease, to third parties at a separate price, the retail fair market value shall be equal to 200 percent of the cost of materials and labor used to produce the tangible personal property subject to tax. The remaining amount charged under the technology transfer agreement is for the intangible personal property transferred.

—25— AB 1851

(D) For purposes of this paragraph, "technology transfer agreement" means any agreement under which a person who holds a patent or copyright interest assigns or licenses to another person the right to make and sell a product or to use a process that is subject to the patent or copyright interest.

- (11) The amount of any tax imposed upon diesel fuel pursuant to Part 31 (commencing with Section 60001).
- (12) (A) The amount of tax imposed by any Indian tribe within the State of California with respect to a retail sale of tangible personal property measured by a stated percentage of the sales or purchase price, whether the tax is imposed upon the retailer or the consumer.
- (B) The exclusion authorized by subparagraph (A) shall only apply to those retailers who are in substantial compliance with this part.

For purposes of the sales tax, if the retailers establish to the satisfaction of the board that the sales tax has been added to the total amount of the sale price and has not been absorbed by them, the total amount of the sale price shall be deemed to be the amount received exclusive of the tax imposed. Section 1656.1 of the Civil Code shall apply in determining whether or not the retailers have absorbed the sales tax.

- (d) This section shall become operative on January 1, 2026. SEC. 7.
- SEC. 9. Section 5205.5 of the Vehicle Code is amended to read:
- 5205.5. (a) For the purposes of implementing Section 21655.9, the department shall make available for issuance, for a fee determined by the department to be sufficient to reimburse the department for the actual costs incurred pursuant to this section, distinctive decals, labels, and other identifiers that clearly distinguish the following vehicles from other vehicles:
- (1) A vehicle that meets California's super ultra-low emission vehicle (SULEV) standard for exhaust emissions and the federal inherently low-emission vehicle (ILEV) evaporative emission standard, as defined in Part 88 (commencing with Section 88.101-94) of Title 40 of the Code of Federal Regulations.
- (2) A vehicle that was produced during the 2004 model year or earlier and meets California's ultra-low emission vehicle (ULEV) standard for exhaust emissions and the federal ILEV standard.

AB 1851 -26-

1 2

(3) A vehicle that meets California's enhanced advanced technology partial zero-emission vehicle (enhanced AT PZEV) standard or transitional zero-emission vehicle (TZEV) standard.

- (b) The department shall include a summary of the provisions of this section on each motor vehicle registration renewal notice, or on a separate insert, if space is available and the summary can be included without incurring additional printing or postage costs.
- (c) The Department of Transportation shall remove individual HOV lanes, or portions of those lanes, during periods of peak congestion from the access provisions provided in subdivision (a), following a finding by the Department of Transportation as follows:
- (1) The lane, or portion thereof, exceeds a level of service C, as discussed in subdivision (b) of Section 65089 of the Government Code.
- (2) The operation or projected operation of the vehicles described in subdivision (a) in these lanes, or portions thereof, will significantly increase congestion.
- (3) The finding shall also demonstrate the infeasibility of alleviating the congestion by other means, including, but not limited to, reducing the use of the lane by noneligible vehicles or further increasing vehicle occupancy.
- (d) The State Air Resources Board shall publish and maintain a listing of all vehicles eligible for participation in the programs described in this section. The board shall provide that listing to the department.
- (e) (1) For the purposes of subdivision (a), the Department of the California Highway Patrol and the department, in consultation with the Department of Transportation, shall design and specify the placement of the decal, label, or other identifier on the vehicle. Each decal, label, or other identifier issued for a vehicle shall display a unique number, which shall be printed on or affixed to the vehicle registration.
- (2) Decals, labels, or other identifiers designed pursuant to this subdivision for a vehicle described in paragraph (3) of subdivision (a) shall be distinguishable from the decals, labels, or other identifiers that are designed for vehicles described in paragraphs (1) and (2) of subdivision (a).
 - (f) [Reserved]
- 39 (g) If the Metropolitan Transportation Commission, serving as 40 the Bay Area Toll Authority, grants toll-free and reduced-rate

—27 — AB 1851

passage on toll bridges under its jurisdiction to a vehicle pursuant to Section 30102.5 of the Streets and Highways Code, it shall also grant the same toll-free and reduced-rate passage to a vehicle displaying an identifier issued by the department pursuant to paragraph (1) or (2) of subdivision (a).

- (h) (1) Notwithstanding Section 21655.9, and except as provided in paragraph (2), a vehicle described in subdivision (a) that displays a decal, label, or identifier issued pursuant to this section shall be granted a toll-free or reduced-rate passage in high-occupancy toll lanes as described in Section 149.7 of the Streets and Highways Code unless prohibited by federal law.
- (2) (A) Paragraph (1) does not apply to the imposition of a toll imposed for passage on a toll road or toll highway that is not a high-occupancy toll lane as described in Section 149.7 of the Streets and Highways Code.
- (B) On or before March 1, 2014, paragraph (1) does not apply to the imposition of a toll imposed for passage in lanes designated for tolls pursuant to the federally supported value pricing and transit development demonstration program operated pursuant to Section 149.9 of the Streets and Highways Code for State Highway Route 10 or 110.
- (C) Paragraph (1) does not apply to the imposition of a toll charged for crossing a state-owned bridge.
- (i) If the Director of Transportation determines that federal law does not authorize the state to allow vehicles that are identified by distinctive decals, labels, or other identifiers on vehicles described in subdivision (a) to use highway lanes or highway access ramps for high-occupancy vehicles regardless of vehicle occupancy, the Director of Transportation shall submit a notice of that determination to the Secretary of State.
- (j) This section shall become inoperative on January 1, 2019, or the date the federal authorization pursuant to Section 166 of Title 23 of the United States Code expires, or the date the Secretary of State receives the notice described in subdivision (i), whichever occurs first, and, as of January 1, 2019, is repealed, unless a later enacted statute, that becomes operative on or before January 1, 2019, deletes or extends the dates on which it becomes inoperative and is repealed.